## Prasanna Vignesh Ramaiah

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## Dear Recruiter,

As a Procurement Sourcing Professional I have over 9 years of experience in End to End Procurement - Supply Chain Management. During my tenure I've gained experience working in different roles and different commodities(Logistics & MRO, Indirect Procurement) in Global Logistics Procurement for the North America(USA & Canada) and Caribbean region as a Procurement Sourcing Specialist for IBM. I'm applying for this job because I believe the skills I have gained in Procurement, Sourcing and Contract Management would help implement end-to-end supply chain capabilities and sourcing strategies. I have worked closely with the supplier quality and development team to improve supplier performance and develop key relationships with business stakeholders and strategic supply partners to improve business. To gain a better understanding of Supply Chain Management I have completed my certification in CPP and CPPM - Certified Purchasing Professional and Certified Professional Purchasing Manager with the American Purchasing Society.

My responsibility includes working in Contracts, Contract Negotiations, conducting business review meetings with key stakeholders to assess risk, review future strategies, and identify potential cost down and improvement opportunities. And provide periodic reporting for management on purchasing, supplier selection and processes. Developing workflow processes in line with ERP software systems such as SAP Ariba and SAP S/4 HANA. Perform Supplier Audits and periodically to ascertain the Supplier performance. I had a chance to work with the cross functional team which helped me hone my technical skills and developed an insight in communication & people skills.

As a self motivated Procurement professional I am open to new opportunities so that I can offer my integrity, experience and skills to the organization. I am pursuing C-level Svenska with SFI-ABF Stockholm. I am having the Spouse/Dependent Work Permit Visa with my wife as the primary Work Permit holder who works for Viaplay Sweden AB.

Thank you for your time and consideration. I'm looking forward to hearing from you soon to discuss more details about the job role and the organization. I'm confident that you may find my experience and qualifications to be of good find for the company. I look forward to hearing from you to discuss my credentials during a job interview.

Sincerely, Prasanna Vignesh Ramaiah